

PROJECT TITLE	Evaluation of ETA's Real Estate Portfolio
LOCATION	all over Greece, Greece
CLIENT	FUJI BANK LIMITED (MIZUHO CORPORATE ADVISORY CO LTD)

DESCRIPTION

Technical Consultant of the Financial Consultant (FUJI BANK and later MIZUHO CORPORATE ADVISORY CO LTD) for the evaluation of the assets of E.T.A. S.A. that has undertaken the management of the properties of the Greek Organization of Tourism (EOT). The total number of real estates under evaluation is 280 consisting of properties such as tourist kiosks, estates, hotels, beaches, camping, spa, ancient theatres, spa therapy complexes, frontier stations, houses, small islands, caves, traditional palaces, golf installations, leisure ports (marinas), ski centers, etc. The real estates evaluated are located all over Greece. Indicative properties are the following:

- Golf Installations of Afantou at Rhodes island,
- Hotel and spa of Ancient Olympia,
- Hotels XENIA at Nafplion, Ancient Olympia, Epidaurus, Andros, Argostoli, Edessa, etc.,
- Theatre of Ancient Epidaurus,
- Caves at Pyrgos Dyros, Petralona Halkidiki, etc..
- Beach of Spetses, Vouliagmeni, Glyfada, Trapezaki Kefalonia, etc.,
- House at Hora of patmos island,
- Camping at Skala of Skotina Pieria, at Dafni, at Asprovalta of Thessaloniki, at Paliouri of Halkidiki, etc.,
- Hotel Lito at Myconos
- Tourist Kiosks of Evrytania, Kalavryta, Mykines, Ainos Forest at Kefalonia, etc.,
- Ski center of Parnassos,
- Frontiers Station at the Port of Patra,
- Road Station of Ahelooos River,
- Marinas of Alimos, Flisvos, Zea, Gouvia Corfu, etc.,
- Small island of Legrena at Sounio and at Vravra,
- Palace of Duchess Plakentia at Penteli,
- Tourist Sight of Butterflies at Rhodes island,
- Estates of Rio and Megalo Kavouri, etc.,
- Spa of Nigrita at Serres, of Methana, of Ypati, etc..
- Traditional Palaces of Emm. Rodas in Kastoria, of Mousli at Makrynitsa Pilio, of Kountouriotis at Rhodes island, etc.

Technical Consultant to Fuji Bank with the following responsibilities:

- 1) The Final Strategic Plan that included: Monthly progress reports, Weekly progress reports, Draft Technical evaluation reports, Final Technical evaluation reports, data inclusion to the Geographical Information System (GIS), Submit the Management Information System (MIS), Portfolio of technical obligations and identification of selection range of evaluation per property, Portfolio comprising proposals for the reconstruction of E.T.A. S.A. in connection with technical issues.
- 2) The Detailed Strategic Plan that comprises: Report that includes all investigations for each asset i.e. access system, infrastructure work, construction parameters, Environmental parameters as well as proposals for possible alternative scenarios for the asset development and identification of the best investment proposals with the use of the SWOT analysis or based on multi criteria analysis or based on financial factors, and
- 3) Implementation, i.e. analysis of the construction cost of the investment, proposals regarding the Technical Parameters of the bidding procedures and the Criteria of the Technical Evaluation.